

*Adam Ott is an experienced and trusted advisor to a diverse group of clients ranging from multinational corporations to closely held private businesses on a myriad of issues ranging from general/outside counsel matters to complex dealmaking.*



## Adam D. Ott

Of Counsel | Salt Lake City

### Biography

Adam Ott is a member of the firm's corporate group where he advises clients on a wide variety of business matters. Having served as both inside and outside counsel, he has advised and closed deals for a broad range of public and private companies and financial sponsors in the United States and abroad in a variety of industries, including technology, healthcare, crypto, pharmaceuticals, retail, gaming, transportation, telecommunications, and industrials. Adam also enjoys working with business leaders and operators as outside general counsel, leveraging his personal network where helpful and advising them on a host of legal aspects that surface throughout the lifecycle of a business.

Prior to rejoining the firm, Adam practiced at Kirkland & Ellis where he represented some of the largest companies and financial sponsors in the world in connection with domestic and cross-border mergers and acquisitions, leveraged buyouts and other private equity transactions, capital markets transactions, including spinoffs and other forms of securities offerings, and general corporate governance and securities law matters.

Adam received both his graduate and undergraduate degrees from Brigham Young University, where he was one of few students ever invited to attend law school while simultaneously finishing his undergraduate studies. While attending law school, Adam contributed to several works of legal scholarship, including several publications with Oxford University Press. He was also initiated into the international legal honor society Phi Delta Phi and received the J. Reuben Clark Public Interest Service Award in recognition of his pro bono efforts throughout the course of law school.

### Contact information

801.536.6910

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### Capabilities

Corporate

Securities & Capital Markets

Mergers & Acquisitions

Emerging Companies & Venture Capital

Commercial Lending

Middle Market & Family Businesses

### Licensed/Admitted

Utah

U.S. Dist. Court, District of Utah

## Experience

Represented private equity fund in acquisition of multinational packaging company.

Represented private equity fund in sale of commercial machinery fabricator and distributor platform.

Represented private equity fund in acquisition of multinational digital marketing agency.

Advised private equity fund in spinoff transaction valued at \$35bn.

Represented growth equity fund in \$85,000,000 investment into financial technology company.

Represented private equity fund in acquisition of residential services platform valued at over \$1.2bn.

Represented consortium of financial sponsors in investment into solar company.

Advised medical laser technology company in recapitalization valued at \$2.2bn.

Represented real estate developer in \$148,000,000 land purchase involving several multinational lenders.

Assisted telecommunications with 35-state expansion effort.

Represented technology company in \$48,000,000 sale of company assets.

Represented family office investment company in \$17,000,000 acquisition of a 15-story office building.

Represented startup company in successful \$14,000,000 “from scratch” fundraise through Reg D 506(b) and accompanying Reg CF securities offering.

Represented SEC RIA in the \$7,600,000 acquisition of a financial services company.

Negotiated and obtained favorable settlement in \$3,000,000 trademark federal trademark enforcement lawsuit involving multinational corporations.

Obtained favorable outcome opposing petition to invalidate mark filed by Fortune 500 company.

Represented seller in successful \$48,000,000 venture capital backed series A financing round.

Served as counsel in \$210,000,000 private equity acquisition of over 50 dental practices across multiple states.

Argued and won motion to dismiss on behalf of local restaurant chain in securities fraud suit.

Represented international pharmaceutical company in obtaining a more than \$10,000,000 settlement for violation of a supply agreement and misappropriation of intellectual property.

Represented international rail car manufacturer in contract dispute with large metropolitan transit authority.

Represented medical technology company in \$13,000,000 foreign-investor backed series B financing round.

Represented foreign securities issuer in FINRA investigation.

Advised publicly traded company regarding SEC reporting obligations as part of \$1,100,000,000 divestiture trans-action.

Represented dental support company in \$30M financing and subsequent acquisition of >10 dental practices.

Served as pro bono corporate counsel to Utah Olympic bid committee.

Represented publicly traded foreign company in \$35,000,000 acquisition of a Utah technology manufacturer.

#### Corporate Restructuring of Dental Organization

Assisted dental support organization that provides services to over 35 practice locations across four states in developing and implementing a significant corporate restructuring of its operations.

Served as pro bono corporate counsel to Utah Olympic bid committee.

Represented publicly traded foreign company in \$35,000,000 acquisition of a Utah technology manufacturer.

## Accomplishments

### Professional

Named Super Lawyers Mountain States Rising Star in 2022 & 2023

### Academic

Brigham Young University, J. Reuben Clark Law School (J.D., 2018)

- Phi Delta Phi Legal Honor Society
- J. Reuben Clark Public Interest Service Award

Brigham Young University (B.A., 2015)

- Phi Alpha Theta
- Delta Phi Alpha

## Associations

### Professional

Board Member, Association for Corporate Growth Utah

Member, Mountain West Capital Network

Member, American Bar Association

Utah State Bar

- Young Lawyers Division
- Securities Law Section
- Business Law Section
- Intellectual Property Section
- Corporation Counsel Section

### Community

Member, Bonefish and Tarpon Trust

Member, Trout Unlimited

## Articles

"Capital Formation 101: What is a security and how are they regulated?" Utah Business (September 13, 2021)

"Three Major Changes at the Securities Exchange Commission and Their Impact Moving Forward," Parsons Behle & Latimer Legal Briefings (January 12, 2021)