

*Mike Bailey is an experienced and well-respected litigator and government relations specialist. In litigation, he often represents plaintiffs in large-scale tort and qui tam matters. Mike is an accomplished problem solver who uses his knowledge of government relations to craft solutions to problems that initially appear unsolvable.*



### Contact information

801.536.6777

[mbailey@parsonsbehle.com](mailto:mbailey@parsonsbehle.com)

### Capabilities

Business & Commercial Litigation  
 Plaintiffs Litigation  
 Government Relations & Lobbying  
 Environmental Litigation &  
 Administrative Appeals  
 Whistleblower (Qui Tam)  
 Environmental Property Damage  
 Mass Tort  
 Defective Products

### Licensed/Admitted

U.S. Supreme Court  
 U.S. Court of Appeals, 10th Circuit  
 U.S. Court of Appeals, 2nd Circuit  
 U.S. Dist. Court, Dist. of Utah  
 Utah  
 U.S. Dist. Court, Dist. of Arizona  
 Arizona

**A Different  
 LEGAL  
 PERSPECTIVE**

## J. Michael Bailey

Shareholder | Directory of Strategic Growth |  
 Salt Lake City

### Biography

Mike Bailey is an experienced and well-respected shareholder in the litigation and government relations departments. In litigation, he concentrates his practice on the following:

- Plaintiffs' toxic tort actions
- Plaintiffs' qui tam actions
- Representing both plaintiffs and defendants in complex commercial litigation
- Representing both plaintiffs and defendants in environmental litigation

Mike has significant experience in litigation before federal and state courts. He has tried cases before the District Courts of the United States and State of Utah and has argued cases before the Tenth Circuit Court of Appeals, the Utah Supreme Court and the Utah Court of Appeals. He also has significant experience before state and federal agencies.

Mike represented 37 former members of Congress in the landmark case, *McConnell v. FEC*, before the United States Supreme Court.

In government relations, lobbying and political law, he uses his experience to assist clients in a variety of industries and subject areas in crafting solutions to problems that cannot otherwise be solved.

Mike's government relations practice includes lobbying at the Utah State Legislature as well as petitioning state agencies and county and city governments throughout the State of Utah. Mike's legal advice has long been relied upon by candidates and elected officials from both political parties.

For 12 years, he served as chief legal counsel for a United States Congressman. His years of experience as a commercial trial lawyer and his background in politics and legislative affairs provides him with unique skills and perspective that allow him to assist clients and solve complicated problems with creative solutions.

Mike is the firm's Director of Strategic Growth. In that role, he recruits motivated, highly-qualified lateral attorneys to the firm. He places a high value on diversity, equity and inclusion and is always looking for candidates with diverse backgrounds and experiences.

He is a member of the Utah State Bar, Arizona State Bar, American Bar Association, Order of the Barristers and American Inn of Court VII. Mr. Bailey is an adjunct professor of Election Law and Politics at the J. Reuben Clark School of Law at Brigham Young University and has lectured at the Hinckley Institute of Politics at the University of Utah. He currently serves on the Salt Lake City - Utah Committee for the [Olympic] Games and on the Board of Directors of World Trade Center Utah.

Mike has served as a member of the firm's Board of Directors and as chair of the firm's hiring committee. He is rated in *Chambers USA: America's Leading Lawyers for Business* and maintains an AV® Preeminent™ rating from *Martindale Hubbell*.

## Experience

### **Defeated legislation that would have substantially damaged data information industry**

Parsons Behle & Latimer was retained by a client in the data information industry to defeat legislation that would have substantially damaged several core business products. Coordinated opposition efforts of interested groups. Met repeatedly with legislative leadership to obtain their opposition. Drafted position papers and letters of opposition for other interest groups. Lobbied individual legislators against the bill. The bill was successfully defeated.

### **Successfully defeated legislation for telecommunications client**

Parsons Behle & Latimer was retained by a telecommunications client to oppose efforts by business competitors to pass legislation giving them advantage against client. Coordinated grassroots campaign, worked with members of legislative leadership to obtain their opposition, and lobbied individual legislators against the bill. The bill was successfully defeated.

### **Safeguarded business interests for health care client**

Parsons Behle & Latimer was retained by a health care client to safeguard business interests against potentially harmful amendments. Discussed potential amendments with sponsor, other interest groups. The bill was successfully passed without harmful amendments.

### **Coordinated opposition and successfully amended bill related to special service district**

Parsons Behle & Latimer was retained by client who is a special service district to coordinate opposition to initial bill. Convinced Sponsor to amend bill to satisfy client's concerns and obtain improvement over current law. The bill was successfully amended, then passed.

### **Successfully amended bill to have minimal impact on automotive industry client**

Parsons Behle & Latimer was retained by client in the automotive industry to obtain information about sponsor's intent and review language to ensure it had minimal impact on client's interests. Obtained amendment to protect client's business interest. The bill was successfully amended before passed.

**Successfully coordinated passage of bill regarding electric power facilities**

Parsons Behle & Latimer was retained by client to coordinate passage of bill regarding electric power facilities. Worked with various interest groups as well as other lawyers and lobbyists. Developed information vital to success of effort. The bill was successfully passed.

**Avoided harm to client's core business in automotive industry**

Parsons Behle & Latimer was retained by client in the automotive industry to avoid harm to client's core business. Negotiated with opposition lobbyist to obtain all needed concessions and obtain agreement to provisions allowing for expansion of client's business. Worked directly with sponsor and assisted in drafting of bill. The bill was successfully amended before passed.

**Non-profit client obtained full amount for first-time appropriation**

Parsons Behle & Latimer was retained by a non-profit client to obtain first-time appropriation. Met with legislative leadership, individual legislators to obtain their support. Developed background information vital to success of effort. The full amount of the requested appropriation was granted.

**Accomplishments****Professional**

Rated in *Chambers USA*

*Martindale Hubbell* AV® Preeminent™ rating

Listed in *Mountain States Super Lawyers*

Listed as one of *Utah Business* magazine's Legal Elite

**Academic**

Brigham Young University, J. Reuben Clark Law School (J.D., 1986)

Santa Clara University (B.S., 1983)

Brigham Young University, J. Reuben Clark Law School

Adjunct Professor, Election Law & Politics

**Associations****Professional**

American Inns of Court  
(1996 - present)

Utah Bar Foundation  
Former Chairman, Board of Trustees  
(2003 - 2008)

American Bar Association  
(1986 - present)

Order of the Barristers

Small Claims Court of Sandy, Utah  
Judge Pro Tempore  
(1996 - 2001)

## Community

Salt Lake City – Utah Committee for The [Olympic] Games

Board of Directors

(2020 – present)

World Trade Center Utah

Board of Directors

(2016 - present)

United States Golf Association

Executive Committee

(2016 - 2022)

Regional Affairs Committee Member

(2002 - 2016)

Chairman, World Handicapping Board

(2019; 2021 - 2022)

University of Utah Hospital Foundation

Board of Directors

(2014 - 2017)

Utah Championship

Advisory Board Member

(2003 - present)

Ballet West

Board Member

(2000 - 2010)

## Presentations

“Strategies on Acing the SBA's New PPP Loan Forgiveness Application,” Parsons Behle & Latimer Webinar, May 20, 2020

“Reopening Utah's Restaurants: What Owners Need to Know,” Salt Lake Area Restaurant Association, May 7, 2020

“Getting Utah Back to Business,” Utah Manufacturers Association, May 7, 2020

“Proper Objections during Closing Argument at Trial,” American Inn of Court, Feb. 21, 2018