

*Geoffrey Mangum is a former chairperson of the firm's Corporate, Securities and Tax Practice Group. Over the past 40 years, he has advised local and national clients on the structuring and negotiation of innumerable complex domestic and international transactions.*



## Geoffrey W. Mangum

Shareholder | Salt Lake City

### Biography

Prior to joining Parsons Behle & Latimer, Mr. Mangum was an executive with American Stores Company, a Fortune 400 company, where he was primarily responsible for its mergers and acquisitions activities, including transactions with values in the hundreds of millions of dollars. As legal counsel to the company's treasury department, Mr. Mangum was also involved in negotiating and documenting complex financing arrangements.

Mr. Mangum has enjoyed a varied practice. He led the successful conclusion of 13 years of litigation on behalf of his client against the Islamic Republic of Iran, arising out of Iran's seizure of the client's Iranian subsidiary following the Ayatollah Khomeini's rise to power. He also achieved a highly favorable outcome for a corporate director charged with murder in connection with the death of an employee in a work place setting due to allegedly unsafe working conditions. The case was featured on CBS News' "Sixty Minutes." Mr. Mangum also obtained a favorable result for a senior executive of a major international company in connection with a Foreign Corrupt Practices Act investigation by the Department of Justice and the Securities Exchange Commission.

Mr. Mangum is recognized in *Best Lawyers in America* and has maintained a top ranking in Chambers and Partners Client Guide.

### Contact information

801.536.6940

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### Capabilities

Corporate  
Mergers & Acquisitions  
Middle Market & Family Businesses  
Real Estate

### Licensed/Admitted

Utah

## Experience

### **Communication Software Assets Acquisition**

Represented Clearone Communications, Inc. in acquisition of the assets of VCON Video Conferencing Ltd, the acquisition of Spontania, as well as various other technology and software acquisitions from Israel and Spain – all cross-border transactions.

### **Sale of Major Gas Service Company**

Represented West Coast Energy, Inc. in sale of a major U.S. compressed natural gas service company

### **Equity Fund Acquisition**

Represented Hemasource in acquisition by a private search equity fund.

### **Represented Client in Multi-Billion Dollar Facilities**

Represented American Stores Company in its creation of a \$1.5 billion credit facility and numerous \$200 million-plus facilities as well as represented the client in a \$1 billion issuance of commercial paper.

### **Sale of Five Dairy Processing Plants**

Represented American Stores Company in sale of five dairy processing plants and real estate to Dean Foods Co. and bakery facilities to Earthgrains Baking Companies, Inc. and Lewis Baking Company. Negotiated long-term cost-based supply contract for the client with each buyer.

### **Sale of Photo Finishing Operation**

Represented American Stores Company in sale of photo finishing operations and real estate to Qualex, Inc., a subsidiary of Eastman Kodak including transferring 600 employees to Qualex to provide continued service for 1,700 stores.

### **Acquisition of Healthcare Chain**

Represented American Stores Company in acquisition of a California home healthcare chain, including underlying real estate as well as its purchase of 11 Snyder drug stores and real estate.

### **Covenant Negotiations with Lenders**

Converted American Stores Company into a Delaware LLC including loan covenant negotiations with more than nine major national and international lenders.

### **Sale of Teleconferencing Company**

Represented ClearOne Communications, Inc. in the sales of its conference services division, its telemarketing division to American Teleconferencing Services, Ltd. and the sale of ClearOne Communication of Canada, Inc.

**Reverse Triangle Merger and Acquisition**

Represented ClearOne Communications, Inc. in acquisition of MagicBox, Inc. and Netstream, Inc. through a reverse triangular merger as well as the acquisition of Sabine, Inc.

**Sale of Manufacturing Division**

Represented DFG, Inc. in the sale of its Smith Sport Optics manufacturing division to Smith Sports Optics as well as DFG, Inc. shareholders in the sale of the company to Scott U.S.A.

**Purchase of Agricultural Real Estate**

Represented Idaho Fresh-Pak, Inc. in the purchase of potato processing facilities, agricultural real estate and equipment from Magic Valley Foods, Inc., Magic West, Inc. and R.J.T. Farming.

**Represented Albertsons in its sale of two California bakery facilities to Interstate Brands Corporation****Accomplishments****Professional**

Listed as a "Top Lawyer Named by Their Peers" and in *Mountain States Super Lawyers*

Recognized by Utah Business magazine as one of Utah's "Legal Elite"

Ranked as one of the *Best Lawyers in America*, published by Woodward/White Inc.

Maintained a top ranking by *Chambers & Partners Client Guide*

Maintains Martindale-Hubbell's highest rating, an AV® Preeminent™

**Academic**

Georgetown University Law Center, J.D., 1979

University of Utah, B.A., 1976

- Magna Cum Laude

**Associations****Professional**

American Bar Association  
Member

Utah Bar Association  
Member

## Community

Kingsbury Hall Presents Board of Trustees  
Member and Chair  
(2011 - 2017)

University of Utah World Leaders Forum Advisory Cabinet  
Past Member

Utah Council for Citizen Diplomacy Board of Trustees  
Past Member

## Presentations

Lecturer, Foreign Corrupt Practices Act, August 15, 2018