

Justin Blair is a member of Parsons Behle & Latimer's regulated industry team, specializing in mergers and acquisitions for a variety of professions (medical, dental, chiropractic, veterinary, etc.). His practice focuses on structuring Dental and other Management Support Organizations (DSOs/MSOs) and assisting DSOs/MSOs, professional entities, and individual licensed professionals across the entire U.S. with a variety of other corporate and transactional matters. His M.B.A. and business background allow Justin to provide his clients deep and comprehensive representation.



Justin T. Blair

Shareholder | Lehi

Biography

Justin Blair is a member of the firm's Corporate, Transactions & Securities and Healthcare practice groups. His practice is focused primarily on transactional and corporate matters in regulated industries requiring professional licensure (medical, dental, chiropractic, veterinary, etc.). He assists his clients with a variety of issues, including equity and asset acquisitions, structuring and implementing Dental and other Management Support Organizations (DSOs/MSOs), negotiating and drafting various purchase agreements, business support agreements, professional employment contracts, and other corporate matters, such as business formation, business planning, and corporate governance. Justin has experience with deals of all sizes, ranging from single-practice, \$100,000 transactions to national DSO acquisitions valued at over \$500 million.

Prior to joining Parsons, Justin obtained a Juris Doctor and a Master of Business Administration from Tulane University in New Orleans where he studied transactional law, international business, and finance. Following his formal education, he completed a judicial clerkship with the Honorable Joel E. Tingey, Administrative District Judge for the 7th Judicial District of Idaho.

Justin primarily practices from Parsons Behle & Latimer's Lehi office but serves clients located across the country. He is licensed in Arizona, Colorado, Idaho, and Utah.

Contact information

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Capabilities

Dental

Corporate

Emerging Companies & Venture Capital

Healthcare

Licensed/Admitted

Idaho

U.S. Dist. Court, Dist. of Idaho

Utah

U.S. Dist. Court, Central Dist. of Utah

Colorado

Arizona

**A Different
LEGAL
PERSPECTIVE**

**PARSONS
BEHLE &
LATIMER**

Experience

Assisted with \$500 Million Private Equity Buyout

Assisted client with \$500 million sale of Dental Support Organization to large private equity group.

Assisted in DSO Roll-Up of 12 Endodontic Practices

Represented clients with 12 endodontic practices in \$26 million sale of substantially all of their assets in connection with a roll-up with a large Dental Support Organization.

Assisted Client with Implementation and National Expansion of DSO Structure

Assisted implant dentistry client in structuring, implementing, and expanding Dental Support Organization to over 20 locations in over 10 states.

Regulatory Compliance for Several DSOs and MSOs

Represented numerous dental and other professional clients in acquiring practices, creating dental/management support organizations, and implementing regulatory compliant business support and related agreements.

Accomplishments

Academic

Tulane University School of Law (J.D., 2016)

A.B. Freeman School of Business, Tulane University (M.B.A., 2016)

Brigham Young University – Idaho (B.A. Corporate Communication, 2012)

Newel K. Whitney Distinguished Scholar Award

Associations

Professional

J. Reuben Clark Law Society (2012 – Present)

American Bar Association (2017 – Present)

Presentations

“Business Ownership Interests as Community Property,” LegalEase – Know Your Business – video blog, Feb. 11, 2021

“Independent Contractor Classification,” LegalEase – Know Your Business – video blog, Dec. 11, 2020

“Business Formation and the Default Entity Concern,” LegalEase – Know Your Business – video blog, Aug. 12, 2020

“Self Representation,” LegalEase – Know Your Business – video blog, Oct. 19, 2019

**To view additional insights and related news items, visit parsonsbehle.com/people/justin-t-blair#insights*