

Nick Greenwood is an experienced corporate attorney who has acted as lead counsel in completing dozens of sophisticated local, regional, national and international transactions. Mr. Greenwood focuses on assisting clients with mergers and acquisitions, debt and equity financings, securities matters, contract matters, and other corporate and transactional matters.



Nick Greenwood

Shareholder | Salt Lake City | Park City

Biography

Nick Greenwood is a shareholder at Parsons Behle & Latimer, with a practice focused on corporate and transactional matters.

Mr. Greenwood has expertise in business matters and corporate transactions, including mergers and acquisitions, debt and equity financings, external general counsel representation, securities issuances, SEC reporting and filings, divestitures, corporate restructurings, and drafting and negotiating customer, supplier and other corporate and business contracts, including software, IT and technology contracts.

In working in these areas Mr. Greenwood has advised companies, individuals, financial providers and sponsors in a broad array of industries, including the biotechnology, communications, energy, finance, healthcare, industrial, private equity, real estate, retail, software, technology and venture capital industries.

By focusing on communicating with each client to determine the client's goals and expectations, Mr. Greenwood pursues a strategy with the client to meet those goals most effectively and efficiently.

Mr. Greenwood received a joint JD/MBA degree from Columbia University in New York City, where he was a Harlan Fiske Stone scholar and a member of the *Business Law Review*. With a focus on active community involvement, Mr. Greenwood is a member of the American Bar Association, the Utah Bar and remains a member of the California Bar. Prior to joining Parsons, Mr. Greenwood practiced with the international law

Contact information

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Capabilities

Corporate
Mergers & Acquisitions
Emerging Companies & Venture
Capital
Commercial Lending
Middle Market & Family Businesses
Securities & Capital Markets

Licensed/Admitted

Utah
California

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firm of Gibson Dunn & Crutcher for more than seven years in New York and Los Angeles.

Experience

\$100 Million Infusion of Preferred Equity

Represented the client in connection with an infusion of preferred equity with a transaction valuation over \$100 million. Negotiated and documented all aspects of the transaction.

Sale of Automotive Producer to Private Equity Group

Lead counsel in representation of Panek Precision Products, a maker of precision automotive parts, in its 2021 sale to Holleway Capital Partners, a private equity group

Sale of Electrical Testing Equipment Maker to Swiss Conglomerate

Lead counsel in representation of Cirris Systems, a maker of electrical testing equipment, in its 2020 sale to Schleuniger GMBH, a Swiss conglomerate

Lead Counsel for Data and Information Company

Lead counsel in representation of Dun & Bradstreet, a major data and information company, in multiple acquisitions of data systems companies during 2019-2021.

Lead Counsel for Fortune 500 Company

Lead counsel in representation of Fidelity National Financial, a fortune 500 company, in multiple acquisitions of title insurance and real estate software companies during 2016-2021.

Lead Counsel for Explosives Company

Lead counsel in representation of Dyno Nobel, a leading explosives company, in multiple acquisitions and dispositions during 2018-2021.

National and International Transactions

Prior to joining Parsons Behle and Latimer, Mr. Greenwood assisted on many national and international transactions for the law firm of Gibson Dunn & Crutcher, LLP.

Accomplishments

Professional

Mr. Greenwood regularly participates in conferences related to the Utah business community and national business community, including those held by the Association for Corporate Growth, Silicon Slopes, the Salt Lake Chamber of Commerce, the American Bar Association and other events.

Academic

Columbia Law School, Juris Doctorate, Master's Degree Business Administration

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Associations

Professional

Member, American Bar Association

Member, Association for Corporate Growth

Community

Mr. Greenwood regularly completes pro bono work for various clients and remains an active member of the Utah business community.

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